“GeoPowering The West”
A Series of Events Providing Information to Power a Brighter Future With Energy Efficiency and Renewable Energy

SEPTEMBER 18-20, 2003
Delta-Montrose Electric Association Headquarters
11925 6300 Road • Montrose, Colorado

Schedule of Events

THURSDAY, SEPTEMBER 18TH:
10:00 a.m.-Noon ........... “ENERGY STAR” Program .................................................... Details, Page 7
Noon-5:00 p.m. .......... GeoPowering the West Seminar ............................................. Details, Page 2
7:00-8:00 p.m. .......... Free Public Forum - GeoPowering the West ......................... Details, Page 2

FRIDAY, SEPTEMBER 19TH:
8:00 a.m.-Noon ........ GeoPowering the West Seminar (cont.) ............................... Details, Page 2
Noon-4:00 p.m. ........ GeoExchange Business Tour ............................................... Details, Page 2
8:00 a.m.-5:00 p.m. ... 2003 International Residential Code Overview ..................... Details, Page 7

SATURDAY, SEPTEMBER 20TH:
8:00-9:00 a.m. .......... Doug Rye’s “Home Remedies” ........................................... Details, Page 7
9:00 a.m.-Noon ........ Seminar: “What to Ask When You Buy, Build or Remodel a Home” Details, Page 7
1:00-3:00 p.m. .......... GeoExchange Open House .................................................. Details, Page 7
10:00 a.m.-5:00 p.m. ... Home Builders Association of Northwestern Colorado Tour .......... Details, Page 7
5:00-7:00 p.m. .......... GeoExchange “Comfort Club” Dinner ................................. Details, Page 7
GeoPowering The West Seminar

The "GeoPowering the West" seminar highlights the benefits of geothermal energy and the opportunity it offers to enhance local economies and strengthen our nation's energy security while minimizing environmental impact. The seminar will be held at DMEA's Montrose Building, 11925 6300 Road. Registration information is found on page 8.

Thursday, September 18

Noon - Lunch and Keynote Presentation
"The Potential to GeoPower the West"
- Ward Huffman, U.S. DOE Denver Office

"Renewable Energy Portfolio Standards"
- Jon Wellinghoff, Attorney/Energy Consultant

1:30 - "Renewable Energy and Price Risk Mitigation: The Benefits of Geothermal Power"
- Bill Golove, Lawrence Berkeley National Laboratory National Coordinator, Public Renewables Partnership

2:00 - "GeoPowering Cities"
- Michael Penny, City Manager, Ouray, CO

2:30 - "GeoPowering Agriculture"
- Brent Berkey, InlandSea LTD, Ridgway, CO

3:00 - Break

3:15 - "GeoPowering Housing Subdivisions"
- Van Bourn, VP ClimateMaster

3:45 - "Public Renewable Partnerships"
- Bill Golove, Lawrence Berkeley Nat. Laboratory

4:15 - "GeoPower Program and Policy Initiatives"
- Joe Lambert, Colorado Office of Energy Management and Conservation, with:
  - Bernell Loveridge, Utah Energy Office
  - Mark McGahey, Tri-State G&T
  - Steve Metheny, DMEA

5:00 - Adjourn

Thursday, September 19

8:00 a.m. - Continental Breakfast

8:30 - GeoExchange Case Studies: Schools and Government Buildings
Panel presentation of case studies moderated by:
- Linda Smith, Colorado Office of Energy Management & Conservation

Invited presenters include:
- Carl Bollinger, Holy Guardian Catholic School
- John Shonder, Oak Ridge National Laboratory
- Representative, Lubbock Christian University

10:00 - Break

10:15 - GeoExchange Case Studies: Commercial and Industrial Buildings
Panel presentation of case studies moderated by:
- Peggy Plate, Western Area Power Administration

Invited presenters include:
- Trey Austin, EMC Engineers
- Mike Burns, Alpine Bank

11:30 - "Where Do We Go From Here?"
Roundtable discussion

Noon - 4:00 p.m. - GeoExchange Business Tour
Box lunch provided; tours of local businesses using or installing geothermal heat pumps.
- DMEA Headquarters
- Intermountain Energy
- Holy Guardian Catholic School
- Ouray Hot Springs and Visitor Center
- Olathe State Bank
- Alpine Bank
- TEI Rock Drills
- Connors Drilling

5:00 p.m. - Adjourn

Who should attend?
Local, state and federal policy makers; civic and business leaders; economic development officials; building industry professionals; persons interested in the construction or remodeling of commercial buildings, schools and other public facilities.

Photos courtesy EMC Engineering
GeoPowering the Western Slope

GeoExchange Systems Offer Renewable Earth Energy for Heating & Cooling Homes and Businesses

The beautiful Ouray area is widely known for its use of geothermal energy for “hot spring” spas and heating/cooling systems. But you don’t have to live in Ouray to heat (and cool) your home with renewable geothermal energy. Geothermal heat pumps, also known as GeoExchange systems, provide heating cooling and comfort to a growing number of homes and businesses across the Western Slope using the constant 50 degree temperature of the earth.

How Do GeoExchange Systems Work?

GeoExchange systems (also known as geothermal heat pumps) are the most energy-efficient, earth-friendly way to heat and cool your home. The technology relies on the year-round temperature of the ground to heat and cool homes. The systems look much like a traditional furnace except for a water-filled loop pipe that is buried in your yard, horizontally or vertically.

Every GeoExchange System Has three major subsystems or parts:

1. A geothermal heat pump to move heat between the building and the fluid in the earth connection
2. An earth connection for transferring heat between its fluid and the earth
3. A distribution subsystem for delivering heating or cooling to the building

Each system may also have a desuperheater to supplement the building’s water heater, or a full-demand water heater to meet all of the building’s hot water needs. GeoExchange systems tap into the constant, moderate temperatures found just a few feet below the surface of the earth, to offer the finest in home comfort conditioning. The efficiency of a GeoExchange system is based on the fact that it uses a small amount of energy to capture and move a large amount of energy. In a typical home, 70% of the total energy bill goes to heating, cooling and hot water. As a result, the greatest opportunity to reduce your energy costs is to improve the efficiency of your heating, cooling and hot water system by utilizing this “down to earth” technology. And this energy source is renewable and environmentally friendly.

GeoExchange systems capture energy from the earth by using a series of pipe (known as a ground loop) buried in the earth. During the heating mode, a water-antifreeze fluid circulates through the pipe where heat energy is transferred from the ground to the fluid and then to GeoExchange unit located in the home, providing comfort. Inside the home, the heat can be distributed through either a conventional duct system or a hydronic radiant heat system. To provide air conditioning, the process is reversed. Heat is removed from the home and transferred to the ground loop fluid. The heat from the water circulating in the pipe is absorbed by the cooler ground, with the earth serving as a “heat sink” for the heat removed from the home. In addition to ground heat and cool your home. The efficient, earth-friendly way to improve the efficiency of your heating, cooling and hot water. As a bonus, a GeoExchange system can also provide some of your hot water heating needs, offering additional energy savings. Using a simple connection to your water heater, the GeoExchange system will deliver hot water to your water heater during the heating and cooling modes. In fact, the heat removed from your home during cooling is deposited into your water heater providing you with virtually free hot water.

A GeoExchange system can be installed in most homes – new or old, large or small. With many sizes, configurations and options available, the system will be designed and installed to provide the homeowner with many years of reduced energy costs, enhanced comfort, safety and reliability - all from a technology that’s “down to earth.” Call your electric service provider to learn more about GeoExchange and if it’s right for your existing or soon-to-be-built home or business.

Environment Benefits

For every energy unit put into a GeoExchange system for operation, 3 more free units of energy are transferred from the earth.

System Investment

“GeoExchange systems pay for themselves.” That’s a favorite phrase of Doug Rye, host of the nationally-syndicated “Home Remedies” radio call-in show. Here’s what he means: You can expect to initially pay about twice the cost to install a GeoExchange system as compared to installing a high-efficiency furnace and air conditioner. However, when you finance the added GeoExchange system cost as part of a mortgage or other long term financing, the modest increase in your monthly mortgage payment can often be more than offset by a greater decrease in your monthly propane or natural gas bill.

Ideal Candidates

Homes on the Western Slope that are ideal candidates for saving energy with GeoExchange systems include:

- New or existing homes over 1,500 square feet with an acre of land
- Existing homes with crawl space and accessible attic
- Homes with heating and/or cooling energy bills over $800 per year

GeoPowering The West 3
CHINN RESIDENCE, MONTROSE

Tom and Jeanine Chinn’s home in Montrose was retrofitted with a GeoExchange system in November 2000. The four bedroom, ranch-style house has a total of 2,124 square feet of living space. Tom was looking for a more comfortable and cost effective way to heat his home when he found out about the program. “The cooling system, which is probably the best part of the system, was a bonus,” Tom says. Both Tom and Jeanine have nothing but good things to say. “Yes, we would recommend it to others...absolutely!” The Chinns, who say their monthly electric bill in the winter when it is highest is about $120, used to heat with wood. “I told Jeanine that cutting wood was getting old, and that we needed a more efficient way of heating for the future because I wouldn’t be able to keep cutting wood forever,” Tom said.

CLINKINGBEARD RESIDENCE, WHITEWATER

Kent and Tyra Clinkingbeard moved from Yuma, Arizona to Whitewater, Colorado to enjoy the beautiful surroundings and quiet of living in a more rural area. The special education teachers wanted their dream home to be earth friendly. “We think it is important to use renewable resources, so building green was very high on our priority list” said Tyra. They chose their builder on that basis. Intermountain Energy went over the plans for their 4,274 square foot log home and designed two systems to meet their upstairs and downstairs needs. “Our systems are very comfortable, and very quiet.” added Tyra.

ANDESON RESIDENCE, PAONIA

Brent Anderson in Paonia was just building his 2,495 square foot home in October 2001 when he joined the Board of Directors at DMEA. “GeoExchange was new technology to me, but as a new Board Member I had to put my money where my mouth was. I’ve really enjoyed the system’s even temperatures, especially in the summertime. It’s a very quiet system and I’ve had no problems at all.” His heating and cooling bills run between $40 and $60 a month at peak times. Now that Brent has decided to move, he’s finding that prospective buyers are very interested in the GeoExchange system.

HUNTER RESIDENCE, MONTROSE

Richard Cook and Marilyn Hunter’s home in Montrose was finished in November 2002. They had originally heard about GeoExchange energy through a Doug Rye Seminar sponsored by DMEA. “We believed building a Doug Rye home made the most sense and installing a GeoExchange system was part of that,” explained Richard. The 2,400 square foot home’s heat load design would usually require a 4 ton sized unit, but because Richard and Marilyn built such an energy efficient home, Intermountain Energy installed a 3.5 ton Genesis system with a hot water heating assist. Their home was included on a special GeoExchange Home Tour that was conducted by DMEA in October 2002 in conjunction with a Doug Rye presentation at the Montrose Pavilion. “It’s very comfortable and our bills in the winter were very low,” says Richard.
Businesses and Institutions Use GeoExchange Systems too!

The growing number of commercial and institutional buildings which showcase their operators' community leadership, environmental stewardship and sound economics include these profiled below.

**HOLY GUARDIAN ANGEL CATHOLIC SCHOOL, OLATHE**

Holy Guardian Angel Catholic School in Olathe was built in 2002 with donations. Carl Bollinger, a father of sixteen who spearheaded the effort, knew they had to make the most of the donated money, now, and in the future. “We knew about GeoExchange and its low cost to operate, but when we learned that DMEA would finance our entire system on their Co-Z Energy Plan and stretch our money even further, we knew it just made good, economic sense,” says Carl. To keep costs down, several of Carl’s adult children and other church members jumped right in to help lay the loop pipe. “The GeoExchange system is working great with very reasonable operating costs, says Carl. “In fact, we only pay about $280 a month and that includes our payment for the equipment and maintenance.” The teachers, Sister Mary Agnes and Sister Maria Consuela, are impressed with the constant, even temperatures the system provides. “You just walk in in the morning and the temperature is right where you want it, especially in the winter.” The sisters also believe the students take fewer sick days because it’s always a comfortable temperature no matter what the weather is like outside.

**OURAY VISITOR CENTER**

The Visitor Center in Ouray chose GeoExchange when it came time to decide on a heating and cooling system. For the 3034 square feet of space, they installed a GeoExchange system with a pond loop to utilizing the year-round 70-degree temperature of the hot springs as the heating and cooling source. Since the September 1999 installation, the system has worked well. “Sometimes we have up to 100 people in here in the summer, and we really use the air conditioning then,” remarked Rennie Ross, the Visitor Center Director. “It runs very smoothly. Our bills have been very reasonable and it’s just a very comfortable system.” In addition to the heating and cooling that GeoExchange Energy provides, the Ouray Visitor Center uses its system to provide snowmelt in the patio area. “The snow melt works great! I wish we had it on all the sidewalks and open areas. We haven’t shoveled our patio once,” Rennie added.

**ALPINE BANK, MONTROSE**

Alpoe Bank Branch in Montrose is a unique 3,951 square foot pyramid-like structure that opened in 2002. It optimizes the latest in technology as well as design. When planning the construction, the board of directors felt that it should be environmentally friendly as well as cost efficient. The GeoExchange heating and cooling system fit the concept to a tee. Bank Manager Mike Burns said the system keeps the bank comfortable year-round, even with people going in and out of the door all day. “The temperature you set remains a constant unless you change it.” Alpine Bank knows about smart energy investments. The Bank qualified for a rebate from Tri-State Generation & Transmission, DMEA’s wholesale power provider. “At a time when many areas of the country and the world are having so many energy related problems, it is great to see people like those at DMEA having the foresight to implement and provide an energy conservation program like this for our area,” says Mike.

**WOLF CATTLE COMPANY, RIDGWAY**

Wolf Cattle Company in Ridgway is a sprawling, working ranch nestled in the San Juan Mountains. Originally, the owners used propane to heat the several homes and other buildings needed to run the ranch. However, after Intermountain Energy installed a system for them for a home they owned in Montrose, Ranch Manager Wayne Wolf decided that GeoExchange energy was exactly what he needed for his main ranch in the mountains. Their primary concerns were comfort level, noise, savings and safety, so Intermountain Energy installed a combination system of forced air and in-floor radiant heat for the main residence as well as a ranch hand’s home, guest house, swimming pool, bath house, and large spa. The system uses 72-degree well water for heating without the noise and other disadvantages of propane. “Our heating, cooling, pool/spa, and snowmelt bills only run $1800 to $2200 a month,” says Wayne. “The system works well, and we are quite comfortable.”
DMEA's "Co-Z Energy Plan" Makes GeoExchange More Affordable

The growing popularity of GeoExchange systems on the Western Slope motivated DMEA to help homeowners make their "comfort upgrade" more affordable. The "Co-Z Energy Plan" was developed to better serve our members with an innovative program that offers comfort, savings and security.

DMEA's Co-Z Energy Plan

When choosing to install a GeoExchange system, home and business owners decide to commit to an increased upfront installation cost for GeoExchange in order to achieve greater energy savings over the life of the home or business. The decision is easier with new construction. The increase in the monthly mortgage payment can often be more than paid for by the monthly energy savings on propane or natural gas. But for an existing home, the financial decision can be tougher if the owner isn't refinancing.

That's where the Co-Z Energy Plan comes in. Delta-Montrose Electric Association's award-winning Co-Z Energy Plan offers year-round home comfort for an affordable monthly payment that can include:

- 100% financing for up to 50 years for the installation of a GeoExchange system
- On-going system maintenance and repair
- An energy rate lock, adjustable every 5 years

"Everyone should choose the most energy efficient home comfort system that makes sense for their home. But the highest efficiency systems also have a higher upfront purchase cost," says Steve Metheny, DMEA's Chief Operating Officer. "With Co-Z, this upfront equipment and installation cost is recouped over time by DMEA. The low operating cost of the GeoExchange system makes the monthly "Co-Z" payment more affordable than existing or conventional heating systems. This means our members can begin saving energy and money the very first month rather than concern themselves with a multi-year system payback." With the Co-Z Energy Plan, DMEA members enjoy these benefits:

- **YEAR-ROUND COMFORT FROM A SYSTEM CUSTOM DESIGNED FOR YOUR HOME.** DMEA insists an energy analysis of existing home, or new home plans to properly size the GeoExchange system and determine the room-by-room heating and cooling requirement. Then, DMEA requires a computer model analysis to show what the home would cost to heat and cool on an annual basis depending on the system chosen.

- **HEALTHIER AIR FOR YOUR FAMILY.** GeoExchange and central air conditioning systems can offer a cleaner, healthier home. They reduce the irritating allergens, microbes, dust and mold that a swamp cooler can bring into your home. And, you'll never have to clean or winterize a swamp cooler again.

- **ECONOMICAL MONTHLY PAYMENT.** Most people would like to have a superior heating and cooling system, but they don't want to make the upfront investment in higher efficiency equipment. Under the Co-Z Energy Plan, one monthly payment on your DMEA utility bill can cover the entire installed cost of your GeoExchange system, plus repairs, maintenance, extended warranty - even an energy rate lock!

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Energy Efficiency Events Associated With “GeoPowering the West”

All events held at DMEA’s Montrose Building, 11925 6300 Road unless otherwise noted. Space is limited! You must register for each event separately. See contact information below.

**THURSDAY, SEPTEMBER 18**

- 10:00 a.m. - Noon - ENERGY STAR® Program

This ENERGY STAR® Program overview emphasizes the importance of cost saving appliances for home builders and bulk purchasers of products; participation in ENERGY STAR® campaigns, and how partnering with ENERGY STAR® is a beneficial business decision. Also discussed will be the proper logo usage and procurement/purchasing of products for local government.

Who should attend: Government officials, retailers, builders, and others who influence or bulk-purchase energy efficient products.

Info/registration: Pat Johnson, 970-240-1282

**FRIDAY, SEPTEMBER 19**

- 9:00 a.m. - 5:00 p.m. - 2003 International Residential Code Overview
  - Stephen L. Thomas, Colorado Code Consulting, LLC, is conducting this workshop as an introduction to the new provisions of the code and to provide assistance to contractors preparing to build homes in jurisdictions adopting the new I-codes.

Who should attend: Builders, contractors, and building code officials.

Sponsored by the City of Montrose and the City of Delta. $25 registration fee includes lunch. For more information, call Dan Reardon, 970-874-7566 or Wes Graham, 970-240-1439.

**SATURDAY, SEPTEMBER 20**

- 8:00 - 9:00 a.m. - Doug Rye’s “Home Remedies”
  - Listen to Doug Rye, “the King of Caulk and Talk,” on KNZZ NewsRadio 1100.

- 9:00 - Noon - “What to Ask When you Buy, Build or Remodel A Home”

An informative, interactive seminar for the general public on state-of-the art energy efficient building practices. Topics include solar orientation, insulation, air leakage, proper design and installation of HVAC equipment, energy efficient appliances and more!

Info/registration: Darleen Carron, 970-240-1273

- 10:00 a.m. - 5:00 p.m. - Home Builders Association of Northwestern Colorado Tour

Information: Pam Paris, 970-245-0253

- 1:00 - 3:00 p.m. - GeoExchange Open House

Visit the local homes with GeoExchange systems now available for purchase through area Realtors. Maps available at DMEA.

Information: Pat Johnson, 970-240-1282

- 5:00 - 7:00 p.m. - “Comfort Club” Dinner

The annual gathering for owners of Geo-Exchange systems. Sponsored by DMEA and InterMountain Energy.

**AN EXCITING OCTOBER "GEO" EVENT!**

Saturday, October 4th

Plan to attend the Kick-Off of one of the Western Slope’s most beautiful custom home communities, Cottonwood Pointe at the Brown Ranch.

The information center is heated and cooled with a GeoExchange system! Visit these spectacular building sites and experience “GeoComfort” personally.

Details: Tracie Thede or Alan Brown at (970) 249-8900
Homes Save Money with Geothermal Energy:
“A geothermal heat pump (GeoExchange) system can be installed in virtually any area of the country and will save energy and money. According to the Environmental Protection Agency (EPA), GeoExchange systems are the most energy efficient, environmentally clean, and cost-effective space conditioning systems available.”

Businesses Save Money with Geothermal Energy:
“The efficiencies achieved by these (GeoExchange) systems are impressive and allow commercial users to save up to 50 percent over conventional heating and cooling systems, plus they reduce maintenance costs.”
Source: U.S. Department of Energy, Office of Geothermal Technologies

Schools Save Money with Geothermal Energy:
While over 1,200 schools have used GeoExchange, it was a new concept to the Colorado School District 11 when it was introduced in 1998. The district decided to go ahead with a pilot test of GeoExchange and selected the new 26,000 square foot FOTC building as the test site. How has the system performed? The GeoExchange system resulted in 52% energy cost savings, compared to a conventional system. Conventional buildings operate at an average of about 88 cents per square foot, but the GeoExchange building operates at just 45 cents per square foot.
“We don’t see a downside to this technology,” said Thomas Fernandez, Energy Manager for the district. “The system exceeded our savings expectations and we’re now looking to expand the use of GeoExchange to other buildings in the district.”
Source: “Rebuild Colorado” Success Story, Colorado Governor’s Office of Energy Management and Conservation
For more information on Geothermal Heat Pumps (GeoExchange systems) visit www.geoexchange.org or www.dmea.com or www.intermountainenergy.com or call DMEA at 249-4572.